

Michael Carroll profile



I joined Air France just after university in 1988 as a reservations agent in New York. I moved to cargo marketing in 1989 and then to passenger advertising and media relations in 1995. I left the company in 2003 but continued on a similar career path. My Air France background was highly regarded in New York and opened doors for me in the world of travel advertising. Among the positions I held were associate publisher of Town & Country magazine and director of travel advertising for The New York Times.

In 2016 I decided to make a radical change and pursue a different career but one that had always appealed to me. I went back to school and earned my diploma in real estate sales (Immobilier). I loved my career in travel but I find the work I do now brings me a different kind of reward. I help people buy and sell apartments in Manhattan, from the simple pied-à-terre to the ultimate in luxury. I was lucky to be hired by New York's oldest residential brokerage, Brown Harris Stevens, and I knew I had made the right move when I was ranked number six among 2,359 sales representatives last year, companywide.

People from all over the world come to New York City. The Big Apple is known for its inclusivity and its diversity - everyone is welcome. It is a question of matching the home to the buyer. It's a very personal experience for me, as well as my client for whom this is probably the most important financial transaction of their lives. It gives me immense satisfaction when I succeed in achieving their goal of finding the perfect home. I've also had the pleasure of helping former Air France colleagues navigate the complex and very competitive world of real estate.

People often ask me why I maintain such strong ties to Air France. This is not typical of the American work culture where people usually leave and just move on. I feel as though I've never left AF. The friends I made in the 1990's are my friends today. I am on the committee of Amicale USA and I joined L'ARAF at the first opportunity. I value my membership in L'ARAF because it keeps me connected to colleagues overseas and it also keeps me abreast of all things Air France. I don't have this type of connection with any other company I've worked for.

I'd like to extend un grand Merci to all who keep our bonds so strong.
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